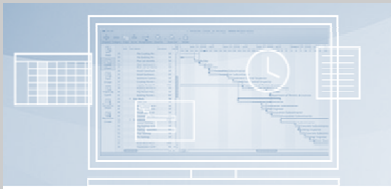




## Vectron drives results with PPM WorkEngine

PM Providers delivers professional services designed to help our clients realize business results through a unique combination of effective consulting, coaching, training and deployment of project management technologies.



*“WorkEngine was a great choice for us. We’ve been able to bring project teams together from across the globe and improve collaboration. Our executives love the ease it has provided to roll up multiple projects at a glance, and the seamless data integration with our other business systems.”*

*—Dave Chandler  
Product Manager*

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### About Vectron International

Vectron International is a world leader in the design and manufacture of Frequency Control, Sensor, and Hybrid Product solutions including crystals and crystal oscillators, frequency translators, clock and data recovery products, Crystal filters and other components used in tele-communications, data communications, frequency synthesizers, timing, navigation, military, aerospace and instrumentation systems.

Headquartered in Hudson, NH and with operating facilities and sales offices in North America, Europe and Asia, Vectron International is known for its technical capabilities in crystal oscillator and SAW filter design. The innovation and capability provided by the company reflects technologically sophisticated integrated solutions.

### Understanding the Business Challenge

Vectron’s continued innovation curve is dependent on highly skilled engineering resources with specific domain expertise. As a result, Vectron’s ability to develop and drive new products and custom applications to market is directly tied to the availability of these valuable and limited engineering skills. In order to more effectively balance the need for new product development with customer-specific custom orders, Vectron needed a way to understand and model the entire project portfolio with specific focus on product development road-map projects to ensure that adequate resources continued to be focused on future product development.

### Envisioning the Solution

In addition to developing and tracking the portfolio of projects in the pipeline, Vectron also needed a way to account for production support activities, resource allocations across the portfolio, and actual work accrued against projects across three business lines and four development sites in the US and Europe. The development of good project scheduling techniques, product development process adherence, enhanced collaboration and communications, and time reporting were essential elements for driving improved performance, accountability, and resource capacity optimization.

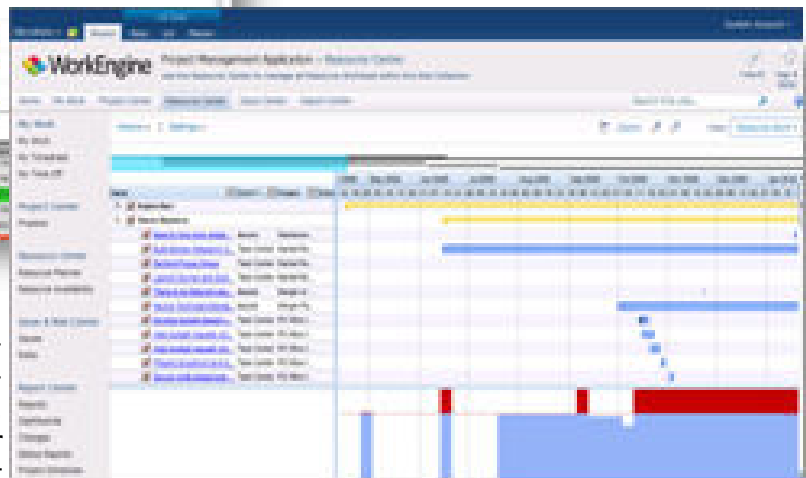
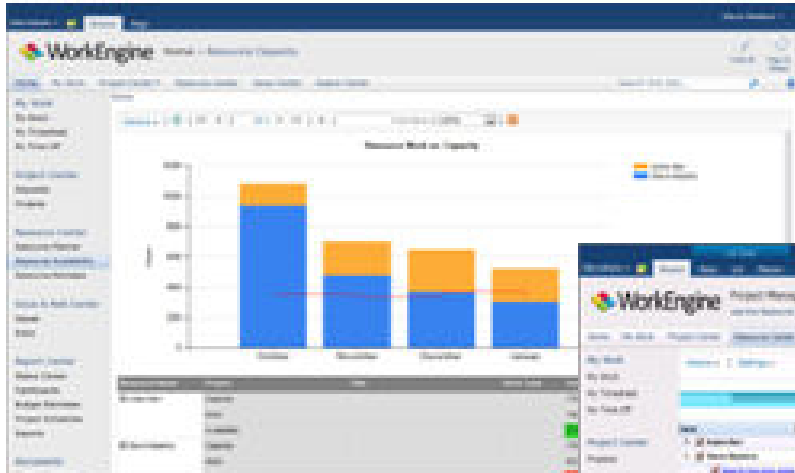
## One Size Does Not Fit All

Vectron knew they needed to deploy a Project Portfolio Management System (PPM) to address their business challenges but were concerned with introducing too much complexity for employees. Because PM Providers offers more than one PPM solution, PM Providers' ability to partner with Vectron to select the 'right-fit' PPM solution was a critical step to ensure system acceptance and data integrity. After evaluating Microsoft Project Server, EPMLite's WorkEngine, and PM Providers' EPMLite solutions, Vectron selected **WorkEngine** as having the right mix of functionality and ease-of use for the organization.



## Changing the Game

With the WorkEngine Solution Vectron was able to rapidly develop business-centric views of their project portfolio with dynamic, real-time reporting including resource utilization and capacity analytics. In addition, WorkEngine's user-friendly timesheets and timesheet compliance reports allowed Vectron to quickly evaluate resource efforts across business units and projects and adjust allocations to meet shifting priorities.



Built on proven Microsoft SharePoint Technology, WorkEngine was clearly the right-fit solution for Vectron International. Now Vectron is able to effectively monitor and control project resources and direct key staff efforts to strategic roadmap projects without compromising existing customer project support.

## Driving Business Results

Find out how PM Providers can drive business results for you with Project Portfolio Management Solutions built on proven SharePoint Technology. And PM Providers' full-service offerings include hosted and on-premise implementations, complete technology and project management focused training, coaching, and support for your PMO, PM's and project staff.

*Call us today for Project and Portfolio Management results.*

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